



The Medical Center of Plano

3901 West 15th Street | Plano, Texas 75075-7738
themedicalcenterofplano.com

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Dear Dr. Lin:

I would like to congratulate you on the development of the O2ACE-Sys wound treatment system. The combination of the various elements of wound therapy into a concise system is truly unique.

As a wound care physician with over thirty years of practice experience, I have seen the growth of wound care as a specialty. I have seen many innovative products during this time. Unfortunately, many have gone by the way due to the vagaries of policy decisions and ultimately reimbursement. It is safe to say that the marketplace was driven by some perverse incentives and not guided by value.

Wound care now is emerging into an era that will be driven by value-based care. The days of the fee for service system and unlimited treatments and visits is unsustainable. We must look to best practices, real time information systems and technological innovation. Innovators such as yourself are vital to the survival of our specialty.

The value-based proposition for our patients and their families is simple – safely heal the wounds in the shortest possible time with the least interference with normal day-to-day life AND at a price that realigns the incentives of patients, families, caregivers and payers. I believe the O2ACE-Sys wound treatment system will help us achieve these goals.

Best wishes for your continued success.

Sincerely,

Ronald G. Scott, M.D.

Director Emeritus – The Wound Care Clinics of North Texas

Chief Technology Officer – WoundWoRx

